2024 Lease Transfer Documentation – Narrative Document

In order to streamline documentary negotiations between lessors and airlines when dealing with the transfer of leases in connection with an aircraft sale, the AWG has published an updated standard set of transfer documentation for promotion and usage within the industry (**2024 lease transfer documentation**). The 2024 lease transfer documentation, embodying customary industry terms, seeks to make the process for transferring leases more efficient for all parties involved both from a time and costs perspective, reducing the level of legal commentary required on the documents and reflective of a balanced position between lessors and airlines.

2024 lease transfer documentation consists of, and may be used and cited as follows:

• 2024 Lease Transfer Principles

A set of principles designed to balance the core interests of lessors, airlines, and buyers of leased aircraft and engines, minimizing the impact of lease transfers on airlines (**2024 Lease Transfer Principles**).

• <u>2024 Template Transfer Provisions</u>

Provisions to be included in lease agreements at the outset which are not designed to replace the full Assignment and Transfer clause, but to supplement it such that the 2024 Lease Transfer Principles are reflected in the clause (**2024 Template Transfer Provisions**).

• <u>2024 Aircraft Lease Novation and Amendment Agreement</u>

A proposed agreed form lease novation agreement to be used by the industry, incorporating the Lease Transfer Principles (**2024 Aircraft Lease Novation and Amendment Agreement**).

In 2012, the AWG and IATA published a Master Aircraft Lease Novation Agreement (and matching Assignment and Assumption Agreement), together with a User's Guide and Commentary to such documents (**2012 AWG/IATA Form**). This format has not been adopted widely by the market, in part due to its structure as a 'Master' document rather than an aircraft specific agreement.

In 2018, the AWG subsequently published an Aircraft Lease Novation and Amendment Agreement (**2018 AWG Form**), which represented a move from the 2012 'Master' form to an aircraft specific document. In addition, it is seen to be more balanced and protective from the airline's perspective than the 2012 AWG/IATA Form. It is understood that the usage of the 2018 AWG Form as a starting point for documentation of lease transfers is already prevalent in the industry.

The 2018 AWG Form has been used as the basis for the 2024 Aircraft Lease Novation and Amendment Agreement, but with further amendments to (1) reflect the 2024 Lease Transfer Principles and the 2024 Template Transfer Provisions, (2) provide added clarity to existing drafting, and (3) reflect an even more balanced starting point from an airline's perspective.

• <u>2024 Aircraft Assignment and Assumption Agreement</u>

Based on the 2024 Lease Novation and Amendment Agreement.