



Re: **Seminar on the Cape Town Convention and its Aircraft Protocol – Practicalities and Opportunities relating to Canadian Ratification, Toronto, 29 / 30 April 2013**

Dear Airline Executives and Professionals,

We are pleased to invite you to attend a seminar addressing practicalities and opportunities relating to Canada's recent ratification of the Convention on International Interests in Mobile Equipment and its Aircraft Protocol (the **Cape Town Convention**).

This seminar is held under the auspices of the Aviation Working Group (www.awg.aero, **AWG**) and in association with ATAC and the NACC. Blake, Cassels & Graydon LLP is the seminar coordinator. The seminar will be held on 29 / 30 April, starting at 13h00 on the 29th and ending at 17h00 on the 30th, at the University of Toronto, Faculty of Law, 78 Queen's Park, Toronto.

This invitation is extended to Canadian airlines, professionals, and government officials with an interest in the Cape Town Convention.

As described in the **attached agenda**, the seminar – co-chaired by Jeffrey Wool, Secretary General of AWG, and Donald Gray, Head of the Aircraft Finance Group at Blake, Cassels & Graydon LLP, seeks to help prepare for transactions which close after 1 April 2013, the effective date of the treaty in Canada.

The Cape Town Convention, with fifty ratifications, is already one of the world's most successful commercial law treaties. It is rapidly becoming the centerpiece of the international legal framework applicable to aviation financing and leasing, producing a range of economic benefits to a cross section of the aviation sector. As from 1 April, the treaty will govern the financing of most aircraft in Canada.

This event will provide an opportunity to share experiences and hear from leading experts, including those who negotiated the treaty for Canada and from the AWG. The AWG actively contributed to the development of the text and now works regularly with countries considering ratification.

There is no registration fee for this seminar. Individual expenses are for the account of the attendees.

A website has been set up for the seminar: <http://www.capetowntreatyforum.com/toronto/2013/>.

Please register for the seminar on that website. Please note there may be space restrictions, in which case we will advise.

The seminar will be conducted in English.

We look forward to welcoming you to Toronto for this important event.

Sincerely,

Claude Brandes
Airbus S.A.S.
AWG Co-Chairman

Scott Scherer
The Boeing Company
AWG Co-Chairman

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Held in Association With:



Seminar Coordinator

Agenda for Canadian Cape Town Convention Seminar – 29 / 30 April 2013

Agenda item

Day 1 Monday 29 April 2013

Demonstration by the Registrar of Generation II of the International Registry Website (Optional)	10h00: Rob Cowan, Managing Director, Aviareto Limited, Managers of the International Registry
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Registration & Coffee	12h00
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Host's Welcome and Opening Remarks	13h00: Professor Tony Duggan, Acting Dean, University of Toronto Faculty of Law
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Review of Cape Town Core Principles	13h10: Jeffrey Wool, Secretary General, AWG
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History and Details of Canada's Ratification	14h10: Donald Gray, Head, Aircraft Finance, Blakes; Jean Surette, Senior Policy Advisor, National Air Services Policy, Transport Canada
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Break	15h00
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Practicalities I: When does CTC apply and with What Consequences	15h30: Professor Ronald Cuming, University of Saskatchewan; Brian Clarke, Civil Aviation Safety Inspector, Operational Airworthiness, Standards, Transport Canada
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Practicalities II: Registration with the International Registry	16h30: Rob Cowan; Bill Piels, Partner, Holland & Knight; Marla Weinstein, Legal Officer, ICAO; Jeffrey Klang, Regional Counsel, FAA (Chair, CESAIR – Commission of Experts of the Supervisory Authority of the International Registry)
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Seminar Ends for the Day	17h30
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Day 2 Tuesday 30 April 2013

Practicalities III: Contract Implications and Practices	09h30: Moderator: Dean Gerber, Chair, Global Transportation Finance Team, Vedder Price; (Panel: Catherine Duffy, Senior Partner, A&L Goodbody; Jim Tussing, Partner, Fulbright & Jaworski)
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Practicalities IV: Interaction between the CTC and Provincial Law	10h30: Moderator: Jeffrey Wool (Panel: Pat Brennan, Partner, Co-Head of Financial Services, Bennett Jones; Dino DeLuca, Partner, Burnet, Duckworth & Palmer; Michel Deschamps, Partner, McCarthy Tetrault)
Break	11h30
Practicalities V: Opinion Implications and Practices	12h00: Moderator: John Pritchard, Partner, Holland & Knight; (Panel: Dean Gerber; Frank Polk, Head, Equipment Finance Group, McAfee & Taft; Jack Gilchrist, Shareholder, DeBee Gilchrist; Pam Huff, Head, Restructuring & Insolvency Group, Blakes)
Lunch	13h00
After Lunch Speaker, "CTC Ratification and Canadian Aviation Policy"	13h45: TBA
Investing in Aircraft Financing Transactions Under the CTC	14h30: Moderator: David Shapiro, Vice President and General Counsel, Air Canada; (Invited) (Panel: Tom Cahill, Managing Director, Group Head of Structured Solutions, Morgan Stanley; Scott Scherer, Senior Vice President, Strategic Regulatory Policy, Boeing Capital Corporation; Bob Morin, Vice President, Transportation Division, Export-Import Bank of the United States; Donald Gray)
Open Discussion	16h00
Co-Chairman Closing Remarks	16h30
Seminar Ends	17h00